

PREPARED FOR	JOB
Sample Homeowner 123 Example St.	50-gallon gas water heater replacement, code-complete

SCOPE — ITEMIZED	PRICE
Labor — lead	\$405.00
Gas tank water heater	\$897.00
Water flex connectors (×2)	\$46.20
Gas flex + valve	\$52.80
Vent connector kit	\$39.60
Expansion tank code item	\$95.70
Labor — Expansion tank code item	\$54.00
Drain pan + line code item	\$75.90
Labor — Drain pan + line code item	\$67.50
Permit at cost	\$225.00
Haul-away / disposal code item	\$70.00

Total

\$2,028.70

OPTIONS

This estimate shows the recommended option. A Good / Better / Best proposal presents alternatives side by side with the price difference spelled out.

- NOT INCLUDED (EXCLUSIONS)
- Drywall or tile repair beyond the immediate work area
 - Relocating gas, water, or venting
 - Water treatment or recirculation additions

TERMS

Valid 30 days. Permit billed at cost — a pass-through, never marked up. Prices are researched defaults and vary by region.

